

Building Indian Big 4 Firms: Scaling Indian Consulting

From Local Players to Global Champions — Policy, Procurement & the Road to Viksit Bharat 2047

DATE	TIME (IST)	FORMAT
Thursday, 10 September 2026	4:00 pm	Online · Zoom

ABOUT THIS SESSION

India's consulting and professional-services market is dominated by a handful of global firms, while capable domestic consultancies struggle to build the scale, credentials and track record needed to compete. A large part of the challenge is structural: public-sector RFPs often carry turnover and prior government-project thresholds that smaller Indian firms cannot meet, and limited tenders circulate among a narrow set of large players — making it hard for domestic firms to break in and grow.

PM Modi's 2026 Independence Day address placed this squarely within the Viksit Bharat 2047 agenda — a call for self-reliant, globally competitive Indian institutions, including the aspiration for Indian consulting and accounting firms to rank among the world's best. This session examines the demand side reforms, procurement changes and capability-building pathways that can turn that ambition into reality.

KEY DISCUSSION POINTS

- Creating a level playing field for domestic firms
- Building scale, credentials and global competitiveness
- Public procurement reforms for domestic consulting firms
- Indian-led joint ventures and capability development
- Assessing what qualifies a consultancy as an Indian firm

WHO SHOULD ATTEND

- Policymakers and officials involved in public procurement and industrial/services policy
- Central and state government departments, PSUs and public institutions that regularly procure consulting and professional services
- CXOs from Indian consulting firms across management, financial, transaction, infrastructure, technology and sector advisory
- Domestic accounting, audit, tax and professional-services firms
- Legal and compliance professionals working on tenders and JVs
- Members of ICAI, ICMAI, ICSI and other professional bodies
- Industry associations representing Indian consulting firms, MSMEs and professional-services businesses

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